

# High Tunstall College of Science Curriculum Intent

Subject: Operations

Year: 11

Half Term 1



## Topic: Operations

	Business Studies	Progress		
Topic	Key ideas	R	A	G
Operations	You will know the main methods of production and differentiate between the methods			
	What quality is and how quality is used in business to ensure safety and correct products are sold			
	You can explain the key factors of location and what influences a location decision			
	Understanding of selling methods and how e-commerce has emerged in business			

Lessons	Learning Focus	Assessment	Key Words
1 2 3 4 5 6 7	The role of operations. What is job production What is batch production? What is flow production? How does the flow of production influence a business? What is added value is and how it is key for a successful business Assessment lesson	Knowledge tests  Deep marked assessment linked to assessment calendar	Job, Batch, Flow, Manufacture, Operations, Labour, Output, Goods, Services, Premises, Materials
8 9 10 11—12 13 14	Quality and how it can help a business' success and how a business can chose methods. Quality control and pros and cons of each with examples. Quality assurance and pros and cons of each with examples Comparison or quality methods in business context Assessment Assessment feedback	Knowledge test	Mystery shopper, checks, observations, trials, feedback, assurance, control, defects, quality
15 16 17 18 19	The main issues which impact the location choice for a business. Factors of location Factors of location linked to real business examples How the correct location can support a business' success. Assessment	Knowledge test	Proximity, suppliers, market, infrastructure, brownfield, greenfield, raw materials, footloose, infrastructure
20 21—22 23 24 25	Sales processes explained and its role E commerce understood and pros and cons Face to Face sales understood and pros and cons Telesales explained You can state when different sales methods should be used for different businesses—context	Knowledge test	E-commerce, website, technical, click and collect, customer service, departments, marketing, finance, face ro face, telesales, digital sales, apps
26—27 28 29	Revision of Operations to date Assessment of Operations to date Assessment feedback—grids	Knowledge test	