High Tunstall College of Science Curriculum Intent

Subject: External Influences Year: 11 Half Term 5



Topic: External Influences

	Business Studies	Progress		
Topic	Key ideas	R	A	G
External Influences	I can explain the interdependent nature of business			
	I can evaluate risk and reward on a business			
	I can link the functional areas of a business to different issues			

Lessons	Learning Focus	Assessment	Key Words
1	Revision of marketing Y10—4 ps	Context scenarios	
2	Revision of marketing Y10—4 ps		
3	Revision of marketing Y10—research		
4	Revision of HR—Y10—Recruitment, selec-		
	tion, training		
5	Revision of HR—Y10—Motivation and or-		
	ganisational structures		
6	Revision of business activity Y10—	Context scenarios	Interdependent meaning
	ownership and objectives		linked—affects
7—9	Interdependent nature of business opera-		
	tions within a context—students decide		
	what each area would do based on real		
	business examples (exam papers)		
10	How decisions are made based on the 4		
	departments working together		
11—12	Risk and reward on a business and how the	Context scenarios	
	work of 4 areas can prevent the risks.		
	Independent v working together.		
13—15	Need for financial information to help and		
	measure business performance		
	REVISION		